

## **OPTIMUM** BRANDING CHECKLIST

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## BUSINESS STRATEGY

- $\hfill\square$  Your business has a vision and mission statement
- □ Your business has defined its 12 month goals
- Your business has defined its values
- □ Your values are displayed (Internally & Externally)
- □ Your target markets are defined



- □ Website loads under 3 seconds.
- □ Clearly states what you do in the welcome panel.
- □ Explains user benefits in the welcome panel.
- □ Contains a powerful image in the welcome panel.
- $\hfill\square$  Clear call to action above the fold.
- □ Home Page expands on user benefits.
- □ Home Page shows products/services.
- □ Home Page displays proof and credibility.
- Home Page offers a strong lead magnet linked to your CRM.
- □ Navigation has no more than 5 options.
- □ About Us Page is focused on the user.
- □ High-quality photos on all pages.
- □ Great copy on all pages.
- □ All pages are optimised for SEO.
- $\Box$  A call to action is present on every page.
- $\Box$  At least 5 videos on the website.
- $\Box$  10 quality testimonials on the website.
- □ Regularly updated blog.
- Facebook Pixel is installed and working.
- □ Google Pixels are installed and working.



## **BRAND IDENTITY**

- □ Your business logo is effective and modern.
- Your business has a set of logos in multiple formats (eps, jpg, png, svg).
- □ Business name is trademarked.
- □ Your business has a tagline.
- □ Your business knows its brand personality.
- □ Your business has a brand style guide.
- $\hfill\square$  Brand fonts are consistent on all collateral.
- □ Brand colors are consistent on all collateral.
- Your business has customized photography/ imagery (not stock).
- Location, vehicles, and uniforms are branded (if applicable).
- □ All social media profile pictures and covers are branded.
- Pull-up banners and signage are printed for events and tradeshows.
- □ All social media profile pictures and covers are consistently branded.



- Business has a Google My Business page
- □ Google My Business page contains great photos
- □ Your Google My Business Page has 5-Star Reviews
- □ You Look at Google Analytics every week
- □ You Use Google Tag Manager on website
- □ You Have Google Remarketing display ads Running
- □ You Have Google Search Ads Running



## **SOCIAL MEDIA**

- Your business is on all relevant social media channels
- □ The business owner has an updated Linkedin page
- □ Your key staff have professional Linkedin pages
- Your business posts across social media feed at least twice a week
- □ Your business has a Social Media strategy

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